

**BEFORE THE UNITED
STATES DEPARTMENT
OF AGRICULTURE
AGRICULTURAL MARKETING SERVICE**

In the Matter of

Milk In The Central

Marketing Area

**:
: Docket Nos.:
: AO-313-A44 et al;
: DA-01-07
:**

**EXHIBITS
Proposals 1 – 5**

**Elvin Hollon
Dairy Farmers of America, Inc.**

**November 14, 2001
Kansas City, MO**

EXHIBITS

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Exhibit 9, Table 1 - Pounds of Milk Used in Class I Products, by Federal Milk Order Marketing Area, 2000 1/

Federal Milk Order Marketing Area	Order Number	Total Million Pounds
Northeast	001	10,513
Appalachian	005	4,343
Southeast	007	4,867
Florida	006	2,526
Mideast	033	6,716
Upper Midwest	030	4,092
Central	032	4,875
Southwest	126	3,970
Arizona - Las Vegas	131	973
Western	135	1,014
Pacific Northwest	124	2,100
All Markets Combined		45,989

1/ All Markets Combined and TOTAL may not add due to rounding.

Exhibit 9, Table 2

Summary of Producer Milk Provisions under Federal Milk Marketing Orders

Marketing Area	Individual Producer Conditions for Diverison	Handler Diversion Limits
Northeast	Not eligible for diversion unless milk of dairy farmer has been physically received as producer milk.	No diversion limit specified but in practical terms limited to 100% minus the applicable shipping standard.
Appalachian	July-Dec., at leats 6 days' production received at pool plant. Jan-June, at least 2 days'.	25% July-Nov., Jan & Feb.; 40% Dec. & March-June, of milk physically received at pool plants.
Florida	Any month, at least 10 days' production received at pool plant.	20% July-Nov.; 25% Dec.-Feb.; 40% March-June, of milk physically received at pool plants.
Southeast	Jan.-June, at least 4 days' production physically received at pool plant. July-Dec., at least 10 days'.	33% July-Dec.; 50% Jan.-June, of milk physically received at pool plants.
Upper Midwest	Not eligible for diversion unless one day's production physically received at pool plant in 1st month.	90% any month of receipts of producer milk by handler described in §1000.9(c). No limits for distributing plants.
Central	Not eligible for diversion until one day's production physically received at pool plant in 1st month.	65% Sept.-Nov. & Jan.; 75% Feb., April & Dec., of handler's receipts of producer milk.
Mideast	Not eligible for diversion until one day's production physically received at pool plant in 1st month. Sept.-Nov., at least one day's production physically received at a pool plant.	60% Sept.-Feb. of handler's receipts of producer milk.
Pacific Northwest	None	80% Sept.-Feb.; 99% March-Aug. of handler's receipts of producer milk.
Southwest	Lesser of 40,000 lbs. or one day's production physically received at pool plant.	50% any month of handler's receipts of producer milk.
Arizona-Las Vegas	Each month, at least one day's production physically received at a pool plant.	50% any month of handler's receipts of producer milk.
Western	Not eligible for diversion unless one day's production physically received at pool plant.	90% any month of handler's receipts of producer milk.

Exhibit 9, Table 3

SUMMARY OF MINIMUM POOLING STANDARDS FOR SUPPLY PLANTS UNDER FEDERAL MILK MARKETING ORDERS

Marketing Area	Minimum Shipments to Distributing Plants		Automatic Pool Plant Qualification		
	Period Applicable	Percentage	Period Applicable	For Automatic	Qualification
Northeast	Jan.-July, Aug., Dec., September-November	10 20	January - July	Qualify	August- December
Appalachian	Any month	50	No provision		
Florida	Any month	60	No provision		
Southeast	Any month	50	No provision		
Upper Midwest	Any month	10	No provision		
Central	Sept.-Nov., Jan. Feb.-Aug., Dec.	35 25	May-July	Qualify	August-April
Mideast	Any month	30	March-August	Qualify	Sept.-Feb.
Pacific Northwest	Any month	20	March-August	Qualify	Sept.-Feb.
Southwest	Any month	50	No provision		
Arizona-Las Vegas	Any month	50	No provision		
Western	Any month	35	March-August	Qualify	Sept.-Feb.

Exhibit 9 Table 4

Mileage Data Used in Various Comparisons and Computations

		FO 32 Souix Falls SD	FO 32 St. Louis MO	FO 32 Kansas City MO	FO 5 Madisonville KY	FO 7 Little Rock AR	FO 7 Ft. Smith AR	FO 32 Tulsa OK	FO 135 Dallas TX
Corona	CA	1,585	1,863	1,615					
Orland	CA	1,616	2,145	1,873					
Petaluma	CA	1,670	2,144	1,872					
Tulare	CA	1,678	1,994	1,722					
Jerome	ID	1,075	1,567	1,295					
Nashville	IL		57		182				
Cream	WI		484						
Manitwoc	WI		447						
Lancaster	WI		341						
Melrose	MN			517					
Jackson	MO		107		159				
Ada	OK					334	176	123	
Norman	OK								317

Source: Rand McNally Tripmaker 2001 Edition
Shortest Highway Miles

Exhibit 9 Table 5 - A
 Comparison of Relative Return Between Markets
 Federal Order 1005 & Federal Order 1032
 CY 2000

	2000	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 5		\$13.32	\$13.13	\$13.15	\$13.23	\$13.88	\$14.01	\$14.48	\$14.40	\$14.41	\$14.27	\$14.76	\$14.83	\$13.97
Loc Adj @ Madisonville, KY		-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70
F.O. 5 Blend @ Location		\$12.62	\$12.43	\$12.45	\$12.53	\$12.98	\$13.31	\$13.78	\$13.70	\$13.71	\$13.57	\$14.06	\$14.13	\$13.27
Freight from Nashville, IL		\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69
Net Return from S. Illinois		\$11.93	\$11.74	\$11.76	\$11.84	\$12.29	\$12.62	\$13.07	\$13.01	\$13.02	\$12.88	\$13.37	\$13.44	\$12.58
Freight from Jackson, MO		\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60
Net Return from SE Missouri		\$12.02	\$11.83	\$11.85	\$11.93	\$12.38	\$12.71	\$13.16	\$13.10	\$13.11	\$12.97	\$13.46	\$13.53	\$12.67
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 32		\$11.23	\$11.00	\$10.91	\$10.84	\$10.96	\$11.16	\$11.95	\$11.61	\$11.97	\$11.40	\$10.85	\$11.38	\$11.27
Loc Adj @ St. Louis		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F.O. 32 Blend @ Location		\$11.23	\$11.00	\$10.91	\$10.84	\$10.96	\$11.16	\$11.95	\$11.61	\$11.97	\$11.40	\$10.85	\$11.38	\$11.27
Freight from Nashville, IL		\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22
Net Return from S. Illinois		\$11.01	\$10.78	\$10.69	\$10.62	\$10.74	\$10.94	\$11.73	\$11.39	\$11.75	\$11.18	\$10.63	\$11.16	\$11.06
Freight from Jackson, MO		\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41
Net Return from SE Missouri		\$10.82	\$10.59	\$10.50	\$10.43	\$10.55	\$10.75	\$11.54	\$11.20	\$11.56	\$10.99	\$10.44	\$10.97	\$10.87
FO 5 Net Gain														
S. Illinois Producer		\$0.92	\$0.96	\$1.07	\$1.22	\$1.55	\$1.68	\$1.34	\$1.62	\$1.27	\$1.70	\$2.74	\$2.28	\$1.52
SE Missouri Producer		\$1.19	\$1.23	\$1.34	\$1.49	\$1.82	\$1.95	\$1.61	\$1.89	\$1.54	\$1.97	\$3.01	\$2.55	\$1.80

Freight return is computed by multiplying road miles by

\$1.90 rate per loaded mile and dividing by a

50,000 pound load.

Exhibit 9 Table 5 - B
Comparison of Relative Return Between Markets
Federal Order 1005 & Federal Order 1032
CY 2001

	2001	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 5		\$15.00	\$14.48	\$15.16	\$15.84	\$16.77	\$17.33	\$17.61	\$18.01	\$18.17				\$16.49
Loc Adj @ Madisonville, KY		-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70	-\$0.70				-\$0.70
F.O. 5 Blend @ Location		\$14.30	\$13.78	\$14.46	\$15.14	\$16.07	\$16.63	\$16.91	\$17.31	\$17.47				\$15.79
Freight from Nashville, IL		\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69				\$0.69
Net Return from S. Illinois		\$13.61	\$13.09	\$13.77	\$14.45	\$15.38	\$15.94	\$16.22	\$16.62	\$16.78				\$15.09
Freight from Jackson, MO		\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60				\$0.60
Net Return from SE Missouri		\$13.70	\$13.18	\$13.86	\$14.54	\$15.47	\$16.03	\$16.31	\$16.71	\$16.87				\$15.18
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep					Average
Blend Price - F.O. 32	\$11.85	\$11.82	\$12.74	\$13.42	\$14.80	\$15.79	\$16.14	\$16.29	\$16.56					\$14.38
Loc Adj @ St. Louis	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					\$0.00
F.O. 32 Blend @ Location	\$11.85	\$11.82	\$12.74	\$13.42	\$14.80	\$15.79	\$16.14	\$16.29	\$16.56					\$14.38
Freight from Nashville, IL	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22					\$0.22
Net Return from S. Illinois	\$11.63	\$11.60	\$12.52	\$13.20	\$14.58	\$15.57	\$15.92	\$16.07	\$16.34					\$14.16
Freight from Jackson, MO	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41					\$0.41
Net Return from SE Missouri	\$11.44	\$11.41	\$12.33	\$13.01	\$14.39	\$15.38	\$15.73	\$15.88	\$16.15					\$13.97
FO 5 Net Gain														
S. Illinois Producer	\$1.98	\$1.49	\$1.25	\$1.25	\$0.80	\$0.37	\$0.29	\$0.55	\$0.44					\$0.93
SE Missouri Producer	\$2.25	\$1.76	\$1.52	\$1.52	\$1.07	\$0.64	\$0.57	\$0.82	\$0.71					\$1.21

Freight return is computed by multiplying road miles by

\$1.90 rate per loaded mile and dividing by a

50,000 pound load.

Exhibit 9 Table 6 - A
Comparison of Relative Return Between Markets
Federal Order 1007 & Federal Order 1032
CY 2000

	2000	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 7		\$12.82	\$12.74	\$12.83	\$12.88	\$13.40	\$13.78	\$14.23	\$14.15	\$14.16	\$13.89	\$14.14	\$14.51	\$13.63
Loc Adj @ Little Rock, AR		-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30
F.O. 7 Blend @ Location		\$12.52	\$12.44	\$12.53	\$12.58	\$13.10	\$13.48	\$13.93	\$13.85	\$13.86	\$13.59	\$13.84	\$14.21	\$13.33
Freight from Ada, OK		\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27
Net Return		\$11.25	\$11.17	\$11.26	\$11.31	\$11.83	\$12.21	\$12.66	\$12.58	\$12.59	\$12.32	\$12.57	\$12.94	\$12.06
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 7		\$12.82	\$12.74	\$12.83	\$12.88	\$13.40	\$13.78	\$14.23	\$14.15	\$14.16	\$13.89	\$14.14	\$14.51	\$13.63
Loc Adj @ Ft. Smith, AR		-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30
F.O. 7 Blend @ Location		\$12.52	\$12.44	\$12.53	\$12.58	\$13.10	\$13.48	\$13.93	\$13.85	\$13.86	\$13.59	\$13.84	\$14.21	\$13.33
Freight from Ada, OK		\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67
Net Return		\$11.85	\$11.77	\$11.86	\$11.91	\$12.43	\$12.81	\$13.26	\$13.18	\$13.19	\$12.92	\$13.17	\$13.54	\$12.66
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
Blend Price - F.O. 32		\$11.23	\$11.00	\$10.91	\$10.84	\$10.96	\$11.16	\$11.95	\$11.61	\$11.97	\$11.40	\$10.85	\$11.38	\$11.27
Loc Adj @ Tulsa, OK		\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60
F.O. 32 Blend @ Location		\$11.83	\$11.60	\$11.51	\$11.44	\$11.56	\$11.76	\$12.55	\$12.21	\$12.57	\$12.00	\$11.45	\$11.98	\$11.87
Freight from Ada, OK		\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47
Net Return		\$11.36	\$11.13	\$11.04	\$10.97	\$11.09	\$11.29	\$12.08	\$11.74	\$12.10	\$11.53	\$10.98	\$11.51	\$11.40
FO 7 Net Gain														
Tulsa vs. Little Rock, AR		-\$0.11	\$0.04	\$0.22	\$0.34	\$0.74	\$0.92	\$0.58	\$0.84	\$0.49	\$0.79	\$1.59	\$1.43	\$0.65
Tulsa vs. Ft. Smith, AR		\$0.49	\$0.64	\$0.82	\$0.94	\$1.34	\$1.52	\$1.18	\$1.44	\$1.09	\$1.39	\$2.19	\$2.03	\$1.25

Freight return is computed by multiplying road miles by

\$1.90 rate per loaded mile and dividing by a

50,000 pound load.

Exhibit 9 Table 6 - B
Comparison of Relative Return Between Markets
Federal Order 1007 & Federal Order 1032
CY 2001

	2001	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 7		\$14.73	\$14.15	\$14.92	\$15.57	\$16.54	\$17.28	\$17.54	\$17.87	\$18.09				\$16.30
Loc Adj @ Little Rock, AR		-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30				-\$0.30
F.O. 7 Blend @ Location		\$14.43	\$13.85	\$14.62	\$15.27	\$16.24	\$16.98	\$17.24	\$17.57	\$17.79				\$16.00
Freight from Ada, OK		\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27				\$1.27
Net Return		\$13.16	\$12.58	\$13.35	\$14.00	\$14.97	\$15.71	\$15.97	\$16.30	\$16.52				\$14.73
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep				Average
Blend Price - F.O. 7		\$14.73	\$14.15	\$14.92	\$15.57	\$16.54	\$17.28	\$17.54	\$17.87	\$18.09				\$16.30
Loc Adj @ Ft. Smith, AR		-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30	-\$0.30				-\$0.30
F.O. 7 Blend @ Location		\$14.43	\$13.85	\$14.62	\$15.27	\$16.24	\$16.98	\$17.24	\$17.57	\$17.79				\$16.00
Freight from Ada, OK		\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67				\$0.67
Net Return		\$13.76	\$13.18	\$13.95	\$14.60	\$15.57	\$16.31	\$16.57	\$16.90	\$17.12				\$15.33
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep				Avg
Blend Price - F.O. 32		\$11.85	\$11.82	\$12.74	\$13.42	\$14.80	\$15.79	\$16.14	\$16.29	\$16.56				\$14.38
Loc Adj @ Tulsa, OK		\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60				\$0.60
F.O. 32 Blend @ Location		\$12.45	\$12.42	\$13.34	\$14.02	\$15.40	\$16.39	\$16.74	\$16.89	\$17.16				\$14.98
Freight from Ada, OK		\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47				\$0.47
Net Return		\$11.98	\$11.95	\$12.87	\$13.55	\$14.93	\$15.92	\$16.27	\$16.42	\$16.69				\$14.51
FO 7 Net Gain														
Tulsa vs. Little Rock, AR		\$1.18	\$0.63	\$0.48	\$0.45	\$0.04	-\$0.21	-\$0.30	-\$0.12	-\$0.17				\$0.22
Tulsa vs. Ft. Smith, AR		\$1.78	\$1.23	\$1.08	\$1.05	\$0.64	\$0.39	\$0.30	\$0.48	\$0.43				\$0.82

Freight return is computed by multiplying road miles by \$1.90 rate per loaded mile and dividing by a 50,000 pound load.

Exhibit 9 Table 7 - A
Comparison of Relative Return Between Markets
Federal Order 1030 & Federal Order 1032
CY 2000

	2000	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 32		\$11.23	\$11.00	\$10.91	\$10.84	\$10.96	\$11.16	\$11.95	\$11.61	\$11.97	\$11.40	\$10.85	\$11.38	\$11.27
Loc Adj @ St. Louis		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F.O. 32 Blend @ Location		\$11.23	\$11.00	\$10.91	\$10.84	\$10.96	\$11.16	\$11.95	\$11.61	\$11.97	\$11.40	\$10.85	\$11.38	\$11.27
Freight from Lancaster, WI		\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30
Net Return from Order 32		\$9.93	\$9.70	\$9.61	\$9.54	\$9.66	\$9.86	\$10.65	\$10.31	\$10.67	\$10.10	\$9.55	\$10.08	\$9.98
Blend Price - F.O. 32		\$11.23	\$11.00	\$10.91	\$10.84	\$10.96	\$11.16	\$11.95	\$11.61	\$11.97	\$11.40	\$10.85	\$11.38	\$11.27
Loc Adj @ Des Moines		-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20
F.O. 32 Blend @ Location		\$11.03	\$10.80	\$10.71	\$10.64	\$10.76	\$10.96	\$11.75	\$11.41	\$11.77	\$11.20	\$10.65	\$11.18	\$11.07
Freight from Melrose MN		\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32
Net Return from Order 32		\$9.71	\$9.48	\$9.39	\$9.32	\$9.44	\$9.64	\$10.43	\$10.09	\$10.45	\$9.88	\$9.33	\$9.86	\$9.75
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 30		\$10.48	\$10.10	\$10.18	\$10.15	\$10.27	\$10.43	\$11.36	\$10.97	\$11.46	\$10.88	\$10.00	\$10.60	\$10.57
Loc Adj @ Lancaster, WI		-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05
F.O. 30 Blend @ Location		\$10.43	\$10.05	\$10.13	\$10.10	\$10.22	\$10.38	\$11.31	\$10.92	\$11.41	\$10.83	\$9.95	\$10.55	\$10.52
Blend Price - F.O. 30		\$10.48	\$10.10	\$10.18	\$10.15	\$10.27	\$10.43	\$11.36	\$10.97	\$11.46	\$10.88	\$10.00	\$10.60	\$10.57
Loc Adj @ Des Moines		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F.O. 30 Blend @ Location		\$10.48	\$10.10	\$10.18	\$10.15	\$10.27	\$10.43	\$11.36	\$10.97	\$11.46	\$10.88	\$10.00	\$10.60	\$10.57
Adv FO 32 Lancaster		-\$0.50	-\$0.35	-\$0.52	-\$0.56	-\$0.56	-\$0.52	-\$0.66	-\$0.61	-\$0.74	-\$0.73	-\$0.40	-\$0.47	-\$0.55
Adv FO 32 Des Moines		-\$0.77	-\$0.62	-\$0.79	-\$0.83	-\$0.83	-\$0.79	-\$0.93	-\$0.88	-\$1.01	-\$1.00	-\$0.67	-\$0.74	-\$0.82

Freight return is computed by multiplying road miles by

\$1.90 rate per loaded mile and dividing by a

50,000 pound load.

Exhibit 9 Table 7 - B
Comparison of Relative Return Between Markets
Federal Order 1030 & Federal Order 1032
CY 2001

	2001	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 32		\$11.85	\$11.82	\$12.74	\$13.42	\$14.80	\$15.79	\$16.14	\$16.29	\$16.56				\$14.38
Loc Adj @ St. Louis		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00
F.O. 32 Blend @ Location		\$11.85	\$11.82	\$12.74	\$13.42	\$14.80	\$15.79	\$16.14	\$16.29	\$16.56				\$14.38
Freight from Lancaster, WI		\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30				\$1.30
Net Return from Order 32		\$10.55	\$10.52	\$11.44	\$12.12	\$13.50	\$14.49	\$14.84	\$14.99	\$15.26				\$13.08
Blend Price - F.O. 32		\$11.85	\$11.82	\$12.74	\$13.42	\$14.80	\$15.79	\$16.14	\$16.29	\$16.56				\$14.38
Loc Adj @ Des Moines		-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20	-\$0.20				-\$0.20
F.O. 32 Blend @ Location		\$11.65	\$11.82	\$12.54	\$13.22	\$14.60	\$15.59	\$15.94	\$16.09	\$16.36				\$14.18
Freight from Melrose MN		\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32				\$1.32
Net Return from Order 32		\$10.33	\$10.30	\$11.22	\$11.90	\$13.28	\$14.27	\$14.62	\$14.77	\$15.04				\$12.86
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep				Average
Blend Price - F.O. 30		\$11.02	\$11.15	\$12.20	\$12.89	\$14.50	\$15.52	\$15.91	\$16.06	\$16.28				\$13.95
Loc Adj @ Lancaster, WI		-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05	-\$0.05				-\$0.05
F.O. 30 Blend @ Location		\$10.97	\$11.10	\$12.15	\$12.84	\$14.45	\$15.47	\$15.86	\$16.01	\$16.23				\$13.90
Blend Price - F.O. 30		\$11.02	\$11.15	\$12.20	\$12.89	\$14.50	\$15.52	\$15.91	\$16.06	\$16.28				\$13.95
Loc Adj @ Des Moines		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00
F.O. 30 Blend @ Location		\$11.02	\$11.15	\$12.20	\$12.89	\$14.50	\$15.52	\$15.91	\$16.06	\$16.28				\$13.95
Adv FO 32 Lancaster		-\$0.42	-\$0.58	-\$0.71	-\$0.72	-\$0.95	-\$0.98	-\$1.02	-\$1.02	-\$0.97				-\$0.82
Adv FO 32 Des Moines		-\$0.69	-\$0.85	-\$0.98	-\$0.99	-\$1.22	-\$1.25	-\$1.29	-\$1.29	-\$1.24				-\$1.09

Freight return is computed by multiplying road miles by

\$1.90 rate per loaded mile and dividing by a

50,000 pound load.

Exhibit 9 Table 8 - A
Comparison of Relative Return Between Markets
Federal Order 1126 & Federal Order 1032
CY 2000

	2000	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 32		\$11.23	\$11.00	\$10.91	\$10.84	\$10.96	\$11.16	\$11.95	\$11.61	\$11.97	\$11.40	\$10.85	\$11.38	\$11.27
Loc Adj @ Norman		\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60
F.O. 32 Blend @ Location		\$11.83	\$11.60	\$11.51	\$11.44	\$11.56	\$11.76	\$12.55	\$12.21	\$12.57	\$12.00	\$11.45	\$11.98	\$11.87
Freight from Norman		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Return from Order 32		\$11.83	\$11.60	\$11.51	\$11.44	\$11.56	\$11.76	\$12.55	\$12.21	\$12.57	\$12.00	\$11.45	\$11.98	\$11.87
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 1126		\$12.01	\$11.82	\$11.90	\$12.05	\$12.43	\$12.75	\$13.36	\$13.16	\$13.28	\$12.89	\$12.59	\$12.91	\$12.60
Loc Adj @ Dallas		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F.O. 1126 Blend @ Location		\$12.01	\$11.82	\$11.90	\$12.05	\$12.43	\$12.75	\$13.36	\$13.16	\$13.28	\$12.89	\$12.59	\$12.91	\$12.60
Freight from Norman		\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20
Net Return from Order 32		\$10.81	\$10.62	\$10.70	\$10.85	\$11.23	\$11.55	\$12.16	\$11.96	\$12.08	\$11.69	\$11.39	\$11.71	\$11.39
Adv FO 32 over Dallas		\$1.02	\$0.98	\$0.81	\$0.59	\$0.33	\$0.21	\$0.39	\$0.25	\$0.49	\$0.31	\$0.06	\$0.27	\$0.48

Freight return is computed by multiplying road miles by \$1.90 rate per loaded mile and dividing by a 50,000 pound load.

Exhibit 9 Table 8 - B
 Comparison of Relative Return Between Markets
 Federal Order 1126 & Federal Order 1032
 CY 2001

	2001	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average
Blend Price - F.O. 32		\$11.85	\$11.82	\$12.74	\$13.42	\$14.80	\$15.79	\$16.14	\$16.29	\$16.56				\$14.38
Loc Adj @ Norman		\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60				\$0.60
F.O. 32 Blend @ Location		\$12.45	\$12.42	\$13.34	\$14.02	\$15.40	\$16.39	\$16.74	\$16.89	\$17.16				\$14.98
Freight from Norman		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00
Net Return from Order 32		\$12.45	\$12.42	\$13.34	\$14.02	\$15.40	\$16.39	\$16.74	\$16.89	\$17.16				\$14.98
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep				Average
Blend Price - F.O. 1126		\$13.62	\$13.24	\$14.18	\$14.91	\$16.05	\$16.85	\$17.12	\$17.43	\$17.60				\$15.67
Loc Adj @ Dallas		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				\$0.00
F.O. 1126 Blend @ Location		\$13.62	\$13.24	\$14.18	\$14.91	\$16.05	\$16.85	\$17.12	\$17.43	\$17.60				\$15.67
Freight from Norman		\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20				\$1.20
Net Return from Order 32		\$12.42	\$12.04	\$12.98	\$13.71	\$14.85	\$15.65	\$15.92	\$16.23	\$16.40				\$14.46
Adv FO 32 over Dallas		\$0.03	\$0.38	\$0.36	\$0.31	\$0.55	\$0.74	\$0.82	\$0.66	\$0.76				\$0.52

Freight return is computed by multiplying road miles by \$1.90 rate per loaded mile and dividing by a 50,000 pound load.

Exhibit 9 Table 9 - A
 Utilization and Statistical Uniform Blend Price
 Federal Order 1032
 2000

	Base Zone	Class I Pounds	Class II Pounds	Class III Pounds	Class IV Pounds	All Pounds	Class I Percent	Class II Percent	Class III Percent	Class IV Percent	Actual Blend	Producer Price Differential
an	\$ 2.00	411,705,214	98,820,897	452,898,793	139,936,879	1,103,361,783	37.3%	9.0%	41.0%	12.7%	\$ 11.23	\$ 1.18
ab	\$ 2.00	396,142,268	97,309,974	476,738,069	68,375,360	1,038,565,671	38.1%	9.4%	45.9%	6.6%	\$ 11.00	\$ 1.46
lar	\$ 2.00	419,091,135	118,836,473	718,093,981	62,758,672	1,318,780,261	31.8%	9.0%	54.5%	4.8%	\$ 10.91	\$ 1.37
pr	\$ 2.00	381,288,397	99,410,853	807,493,971	52,447,894	1,340,640,915	28.4%	7.4%	60.2%	3.9%	\$ 10.84	\$ 1.43
lay	\$ 2.00	392,482,091	107,259,032	903,044,515	25,082,274	1,427,867,912	27.5%	7.5%	63.2%	1.8%	\$ 10.96	\$ 1.59
un	\$ 2.00	376,529,163	109,362,663	868,580,569	17,220,334	1,371,692,729	27.4%	8.0%	63.3%	1.3%	\$ 11.16	\$ 1.70
ul	\$ 2.00	381,973,498	116,157,242	911,058,237	32,327,184	1,441,516,161	26.5%	8.1%	63.2%	2.2%	\$ 11.95	\$ 1.29
ug	\$ 2.00	416,660,684	103,689,383	868,853,866	29,444,609	1,418,648,542	29.4%	7.3%	61.2%	2.1%	\$ 11.61	\$ 1.48
ap	\$ 2.00	418,044,183	88,671,990	787,746,900	37,318,175	1,331,781,248	31.4%	6.7%	59.1%	2.8%	\$ 11.97	\$ 1.21
ct	\$ 2.00	430,842,310	90,128,576	890,987,617	42,130,579	1,454,089,082	29.6%	6.2%	61.3%	2.9%	\$ 11.40	\$ 1.38
ov	\$ 2.00	421,967,054	84,381,437	840,397,831	40,034,340	1,386,780,662	30.4%	6.1%	60.6%	2.9%	\$ 10.85	\$ 2.28
ec	\$ 2.00	428,504,084	77,862,222	867,149,763	29,373,026	1,402,889,095	30.5%	5.6%	61.8%	2.1%	\$ 11.38	\$ 2.01
verage	\$ 2.00	406,269,173	99,324,212	782,753,676	48,037,444	1,336,384,505	30.7%	7.5%	58.0%	3.8%	\$ 11.27	\$ 1.53

Exhibit 9 Table 9 - B
Utilization and Statistical Uniform Blend Price
Federal Order 1032
CY 2001

	Base Zone	Class I Pounds	Class II Pounds	Class III Pounds	Class IV Pounds	All Pounds	Class I Percent	Class II Percent	Class III Percent	Class IV Percent	Actual Blend	Producer Price Differential
Jan	\$ 2.00	434,763,308	86,033,123	849,995,845	40,079,086	1,410,871,362	30.8%	6.1%	60.2%	2.8%	\$ 11.85	\$ 1.86
Feb	\$ 2.00	390,209,287	81,586,896	798,440,739	22,775,431	1,293,012,353	30.2%	6.3%	61.8%	1.8%	\$ 11.82	\$ 1.55
Mar	\$ 2.00	432,899,575	97,486,511	985,725,203	27,126,762	1,543,238,051	28.1%	6.3%	63.9%	1.8%	\$ 12.74	\$ 1.32
Apr	\$ 2.00	384,300,274	97,651,278	995,261,500	39,510,863	1,516,723,915	25.3%	6.4%	65.6%	2.6%	\$ 13.42	\$ 1.36
May	\$ 2.00	403,585,012	85,485,341	1,071,630,351	17,977,495	1,578,678,199	25.6%	5.4%	67.9%	1.1%	\$ 14.80	\$ 0.97
Jun	\$ 2.00	375,656,766	90,167,464	1,027,709,458	78,522,564	1,572,056,252	23.9%	5.7%	65.4%	5.0%	\$ 15.79	\$ 0.77
Jul	\$ 2.00	381,998,353	100,936,416	995,426,392	106,488,317	1,584,849,478	24.1%	6.4%	62.8%	6.7%	\$ 16.14	\$ 0.68
Aug	\$ 2.00	418,174,709	112,010,534	926,180,625	72,493,355	1,528,859,223	27.4%	7.3%	60.6%	4.7%	\$ 16.29	\$ 0.74
Sep	\$ 2.00	397,383,820	95,619,284	831,346,953	83,439,898	1,407,789,955	28.2%	6.8%	59.1%	5.9%	\$ 16.56	\$ 0.66
Oct	\$ 2.00											
Nov	\$ 2.00											
Dec	\$ 2.00											
Average	\$ 2.00	402,107,900	94,108,539	942,413,007	54,268,197	1,492,897,643	27.1%	6.3%	63.0%	3.6%	\$ 14.38	\$ 1.10

Exhibit 9, Chart 1 - Comparison of Indexed Fluid Use Poolings vs. Reserve Supply Poolings Federal Order 1032 - January 2000 thru September 2001

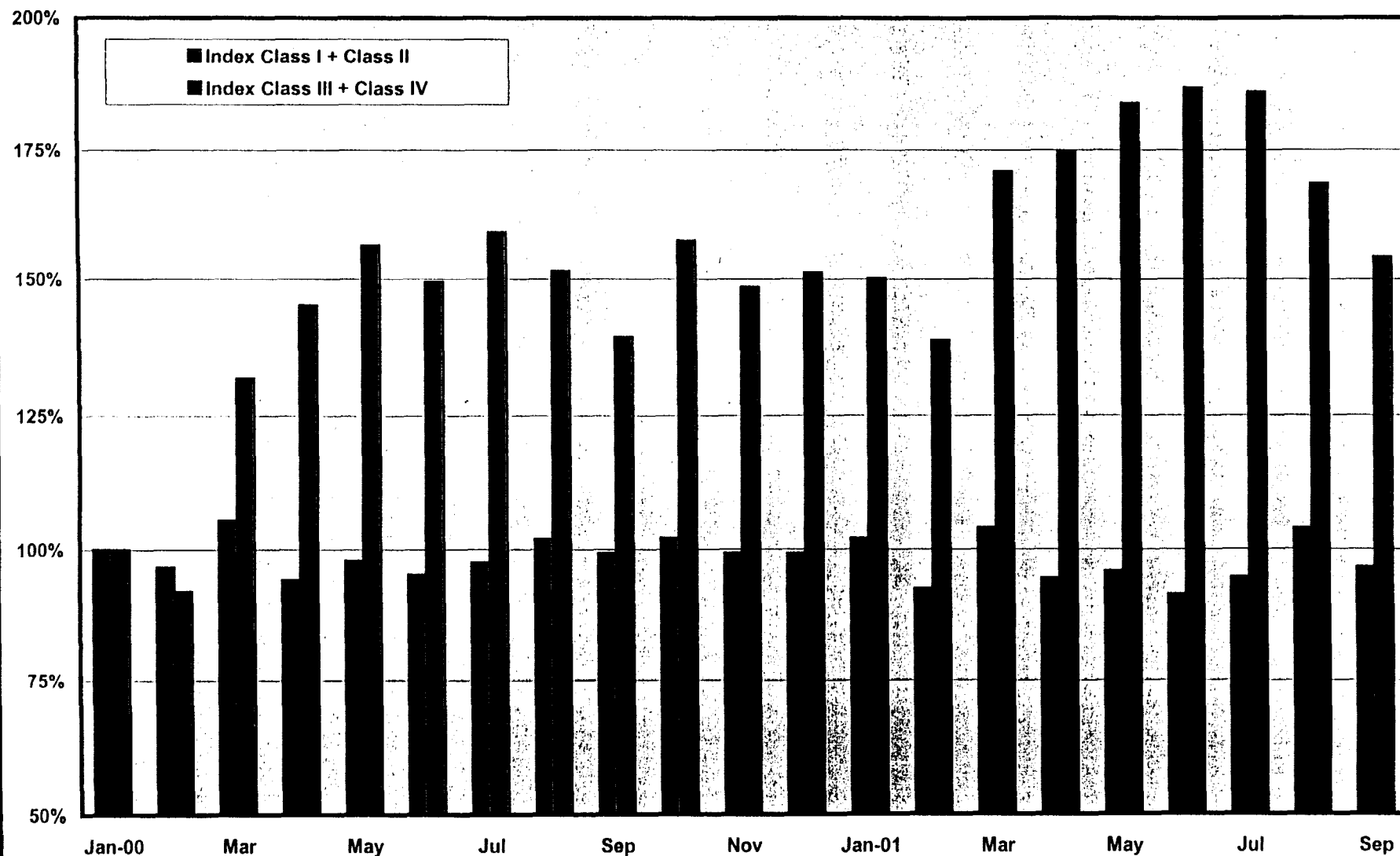


Exhibit 9 Table 10

Comparison of Delivery Charges versus Producer Price Differential
Idaho and California Delivery to Kansas City

January 2000 - September 2001

1,000,000 Pound Per Month Producer

Touch Base Requirement of 32,787 pounds

Assumptions	California	Idaho
Transport Volume	47,500	47,500
Rate Per Mile	\$ 1.95	\$ 1.95
Miles	1,722	1,295
Rate per CWT	\$ 7.07	\$ 5.32

FO 1032 Monthly PPD	Column I		Column II		Column III	
	Return After Daily Delivery Million Pound Producer		Return After Monthly Delivery Million Pound Producer		Monthly Return One Time Touch Base Million Pound Producer	
	California	Idaho per cwt	California	Idaho total dollars	California	Idaho
January	\$ 1.18	\$ (5.89)	\$ (58,893)	\$ (41,363)	\$ 9,482	\$ 10,057
February	\$ 1.46	\$ (5.61)	\$ (56,093)	\$ (38,563)	\$ 14,600	\$ 14,600
March	\$ 1.37	\$ (5.70)	\$ (56,993)	\$ (39,463)	\$ 13,700	\$ 13,700
April	\$ 1.43	\$ (5.64)	\$ (56,393)	\$ (38,863)	\$ 14,300	\$ 14,300
May	\$ 1.59	\$ (5.48)	\$ (54,793)	\$ (37,263)	\$ 15,900	\$ 15,900
June	\$ 1.70	\$ (5.37)	\$ (53,693)	\$ (36,163)	\$ 17,000	\$ 17,000
July	\$ 1.29	\$ (5.78)	\$ (57,793)	\$ (40,263)	\$ 12,900	\$ 12,900
August	\$ 1.48	\$ (5.59)	\$ (55,893)	\$ (38,363)	\$ 14,800	\$ 14,800
September	\$ 1.21	\$ (5.86)	\$ (58,593)	\$ (41,063)	\$ 12,100	\$ 12,100
October	\$ 1.38	\$ (5.69)	\$ (56,893)	\$ (39,363)	\$ 13,800	\$ 13,800
November	\$ 2.28	\$ (4.79)	\$ (47,893)	\$ (30,363)	\$ 22,800	\$ 22,800
December	\$ 2.01	\$ (5.06)	\$ (50,593)	\$ (33,063)	\$ 20,100	\$ 20,100
January	\$ 1.86	\$ (5.21)	\$ (52,093)	\$ (34,563)	\$ 18,600	\$ 18,600
February	\$ 1.55	\$ (5.52)	\$ (55,193)	\$ (37,663)	\$ 15,500	\$ 15,500
March	\$ 1.32	\$ (5.75)	\$ (57,493)	\$ (39,963)	\$ 13,200	\$ 13,200
April	\$ 1.36	\$ (5.71)	\$ (57,093)	\$ (39,563)	\$ 13,600	\$ 13,600
May	\$ 0.97	\$ (6.10)	\$ (60,993)	\$ (43,463)	\$ 9,700	\$ 9,700
June	\$ 0.77	\$ (6.30)	\$ (62,993)	\$ (45,463)	\$ 7,700	\$ 7,700
July	\$ 0.68	\$ (6.39)	\$ (63,893)	\$ (46,363)	\$ 6,800	\$ 6,800
August	\$ 0.74	\$ (6.33)	\$ (63,293)	\$ (45,763)	\$ 7,400	\$ 7,400
September	\$ 0.66	\$ (6.41)	\$ (64,093)	\$ (46,563)	\$ 6,600	\$ 6,600
21 Mo Avg	\$ 1.35		\$ (1,201,645) (5.72)	\$ (833,526) (3.97)	\$ 280,582 1.34	\$ 281,157 1.34

Exhibit 9

Table 11

Comparison of Delivery Charges versus Producer Price Differential
Idaho and California Delivery to Kansas City

January 2000 - September 2001

1,000,000 Pound Per Month Producer

Touch Base Requirement of 32,787 pounds

Delivery Requirement of 20% and 25%

Assumptions	California	Idaho
Transport Volume	47,500	47,500
Rate Per Mile	\$ 1.95	\$ 1.95
Miles	1,722	1,295
Rate per CWT	\$ 7.07	\$ 5.32

FO 1032 Monthly PPD	Column I		Column II		Column III	
	Return After Daily Delivery Million Pound Producer		Return After Monthly Delivery Million Pound Producer		Monthly Return Proposed Delivery Requirement Million Pound Producer	
	California	Idaho	California	Idaho	California	Idaho
	per cwt		total dollars		total dollars	
January	\$ 1.18	\$ (5.89)	\$ (58,893)	\$ (41,363)	\$ (2,339)	\$ 1,167
February	\$ 1.46	\$ (5.61)	\$ (56,093)	\$ (38,563)	\$ 461	\$ 3,967
March	\$ 1.37	\$ (5.70)	\$ (56,993)	\$ (39,463)	\$ (439)	\$ 3,067
April	\$ 1.43	\$ (5.64)	\$ (56,393)	\$ (38,863)	\$ 161	\$ 3,667
May	\$ 1.59	\$ (5.48)	\$ (54,793)	\$ (37,263)	\$ 1,761	\$ 5,267
June	\$ 1.70	\$ (5.37)	\$ (53,693)	\$ (36,163)	\$ 2,861	\$ 6,367
July	\$ 1.29	\$ (5.78)	\$ (57,793)	\$ (40,263)	\$ (1,239)	\$ 2,267
August	\$ 1.48	\$ (5.59)	\$ (55,893)	\$ (38,363)	\$ (2,873)	\$ 1,509
September	\$ 1.21	\$ (5.86)	\$ (58,593)	\$ (41,063)	\$ (5,573)	\$ (1,191)
October	\$ 1.38	\$ (5.69)	\$ (56,893)	\$ (39,363)	\$ (3,873)	\$ 509
November	\$ 2.28	\$ (4.79)	\$ (47,893)	\$ (30,363)	\$ 5,127	\$ 9,509
December	\$ 2.01	\$ (5.06)	\$ (50,593)	\$ (33,063)	\$ 5,961	\$ 9,467
January	\$ 1.86	\$ (5.21)	\$ (52,093)	\$ (34,563)	\$ 4,461	\$ 7,967
February	\$ 1.55	\$ (5.52)	\$ (55,193)	\$ (37,663)	\$ 1,361	\$ 4,867
March	\$ 1.32	\$ (5.75)	\$ (57,493)	\$ (39,963)	\$ (939)	\$ 2,567
April	\$ 1.36	\$ (5.71)	\$ (57,093)	\$ (39,563)	\$ (539)	\$ 2,967
May	\$ 0.97	\$ (6.10)	\$ (60,993)	\$ (43,463)	\$ (4,439)	\$ (933)
June	\$ 0.77	\$ (6.30)	\$ (62,993)	\$ (45,463)	\$ (6,439)	\$ (2,933)
July	\$ 0.68	\$ (6.39)	\$ (63,893)	\$ (46,363)	\$ (7,339)	\$ (3,833)
August	\$ 0.74	\$ (6.33)	\$ (63,293)	\$ (45,763)	\$ (10,273)	\$ (5,891)
September	\$ 0.66	\$ (6.41)	\$ (64,093)	\$ (46,563)	\$ (11,073)	\$ (6,691)
21 Mo Avg	\$ 1.35		\$ (1,201,645)	\$ (833,526)	\$ (35,217)	\$ 43,666
			\$ (5.72)	\$ (3.97)	\$ (0.17)	\$ 0.21

Exhibit 9

Table 12

Comparison of Delivery Charges versus Producer Price Differential

Buffalo and Manitowoc County WI to St Louis

January 2000 - September 2001

1,000,000 Pound Per Month Producer

Touch Base Requirement of 32,787 pounds

Assumptions	Cream WI	Manitowoc WI
Transport Volume	47,500	47,500
Rate Per Mile	\$ 1.90	\$ 1.90
Miles	484	447
Rate per CWT	\$ 1.94	\$ 1.79

		Column I		Column II		Column III	
		Return After Daily Delivery Million Pound Producer		Return After Monthly Delivery Million Pound Producer		Monthly Return One Time Touch Base Million Pound Producer	
FO 1032 Monthly PPD		Cream WI	Manitowoc WI per cwt	Cream WI	Manitowoc WI total dollars	Cream WI	Manitowoc WI
January	\$ 1.18	\$ (0.76)	\$ (0.61)	\$ (7,560)	\$ (6,080)	\$ 11,165	\$ 11,214
February	\$ 1.46	\$ (0.48)	\$ (0.33)	\$ (4,760)	\$ (3,280)	\$ 14,600	\$ 14,600
March	\$ 1.37	\$ (0.57)	\$ (0.42)	\$ (5,660)	\$ (4,180)	\$ 13,700	\$ 13,700
April	\$ 1.43	\$ (0.51)	\$ (0.36)	\$ (5,060)	\$ (3,580)	\$ 14,300	\$ 14,300
May	\$ 1.59	\$ (0.35)	\$ (0.20)	\$ (3,460)	\$ (1,980)	\$ 15,900	\$ 15,900
June	\$ 1.70	\$ (0.24)	\$ (0.09)	\$ (2,360)	\$ (880)	\$ 17,000	\$ 17,000
July	\$ 1.29	\$ (0.65)	\$ (0.50)	\$ (6,460)	\$ (4,980)	\$ 12,900	\$ 12,900
August	\$ 1.48	\$ (0.46)	\$ (0.31)	\$ (4,560)	\$ (3,080)	\$ 14,800	\$ 14,800
September	\$ 1.21	\$ (0.73)	\$ (0.58)	\$ (7,260)	\$ (5,780)	\$ 12,100	\$ 12,100
October	\$ 1.38	\$ (0.56)	\$ (0.41)	\$ (5,560)	\$ (4,080)	\$ 13,800	\$ 13,800
November	\$ 2.28	\$ 0.34	\$ 0.49	\$ 3,440	\$ 4,920	\$ 22,800	\$ 22,800
December	\$ 2.01	\$ 0.07	\$ 0.22	\$ 740	\$ 2,220	\$ 20,100	\$ 20,100
January	\$ 1.86	\$ (0.08)	\$ 0.07	\$ (760)	\$ 720	\$ 18,600	\$ 18,600
February	\$ 1.55	\$ (0.39)	\$ (0.24)	\$ (3,860)	\$ (2,380)	\$ 15,500	\$ 15,500
March	\$ 1.32	\$ (0.62)	\$ (0.47)	\$ (6,160)	\$ (4,680)	\$ 13,200	\$ 13,200
April	\$ 1.36	\$ (0.58)	\$ (0.43)	\$ (5,760)	\$ (4,280)	\$ 13,600	\$ 13,600
May	\$ 0.97	\$ (0.97)	\$ (0.82)	\$ (9,660)	\$ (8,180)	\$ 9,700	\$ 9,700
June	\$ 0.77	\$ (1.17)	\$ (1.02)	\$ (11,660)	\$ (10,180)	\$ 7,700	\$ 7,700
July	\$ 0.68	\$ (1.26)	\$ (1.11)	\$ (12,560)	\$ (11,080)	\$ 6,800	\$ 6,800
August	\$ 0.74	\$ (1.20)	\$ (1.05)	\$ (11,960)	\$ (10,480)	\$ 7,400	\$ 7,400
September	\$ 0.66	\$ (1.28)	\$ (1.13)	\$ (12,760)	\$ (11,280)	\$ 6,600	\$ 6,600
21 Mo Avg	\$ 1.35			\$ (123,660) (0.59)	\$ (92,580) (0.44)	\$ 282,265 1.34	\$ 282,314 1.34

Exhibit 9 Table 13

Comparison of Delivery Charges versus Producer Price Differential

Buffalo and Manitowoc County WI to St Louis

January 2000 - September 2001

1,000,000 Pound Per Month Producer

Touch Base Requirement of 32,787 pounds

Delivery Requirement of 20% and 25%

Assumptions	Cream WI	Manitowoc WI
Transport Volume	47,500	47,500
Rate Per Mile	\$ 1.90	\$ 1.90
Miles	484	447
Rate per CWT	\$ 1.94	\$ 1.78

		Column I		Column II		Column III	
		Return After Daily Delivery Million Pound Producer		Return After Monthly Delivery Million Pound Producer		Monthly Return Proposed Delivery Requirement Million Pound Producer	
		Cream WI	Manitowoc WI	Cream WI	Manitowoc WI	Cream WI	Manitowoc WI
		per cwt		total dollars		total dollars	
FO 1032 Monthly PPD							
January	\$ 1.18	\$ (0.76)	\$ (0.61)	\$ (7,560)	\$ (6,080)	\$ 7,928	\$ 8,224
February	\$ 1.46	\$ (0.48)	\$ (0.33)	\$ (4,760)	\$ (3,280)	\$ 10,728	\$ 11,024
March	\$ 1.37	\$ (0.57)	\$ (0.42)	\$ (5,660)	\$ (4,180)	\$ 9,828	\$ 10,124
April	\$ 1.43	\$ (0.51)	\$ (0.36)	\$ (5,060)	\$ (3,580)	\$ 10,428	\$ 10,724
May	\$ 1.59	\$ (0.35)	\$ (0.20)	\$ (3,460)	\$ (1,980)	\$ 12,028	\$ 12,324
June	\$ 1.70	\$ (0.24)	\$ (0.09)	\$ (2,360)	\$ (880)	\$ 13,128	\$ 13,424
July	\$ 1.29	\$ (0.65)	\$ (0.50)	\$ (6,460)	\$ (4,980)	\$ 9,028	\$ 9,324
August	\$ 1.48	\$ (0.46)	\$ (0.31)	\$ (4,560)	\$ (3,080)	\$ 9,960	\$ 10,330
September	\$ 1.21	\$ (0.73)	\$ (0.58)	\$ (7,260)	\$ (5,780)	\$ 7,260	\$ 7,630
October	\$ 1.38	\$ (0.56)	\$ (0.41)	\$ (5,560)	\$ (4,080)	\$ 8,960	\$ 9,330
November	\$ 2.28	\$ 0.34	\$ 0.49	\$ 3,440	\$ 4,920	\$ 17,960	\$ 18,330
December	\$ 2.01	\$ 0.07	\$ 0.22	\$ 740	\$ 2,220	\$ 16,228	\$ 16,524
January	\$ 1.86	\$ (0.08)	\$ 0.07	\$ (760)	\$ 720	\$ 14,728	\$ 15,024
February	\$ 1.55	\$ (0.39)	\$ (0.24)	\$ (3,860)	\$ (2,380)	\$ 11,628	\$ 11,924
March	\$ 1.32	\$ (0.62)	\$ (0.47)	\$ (6,160)	\$ (4,680)	\$ 9,328	\$ 9,624
April	\$ 1.36	\$ (0.58)	\$ (0.43)	\$ (5,760)	\$ (4,280)	\$ 9,728	\$ 10,024
May	\$ 0.97	\$ (0.97)	\$ (0.82)	\$ (9,660)	\$ (8,180)	\$ 5,828	\$ 6,124
June	\$ 0.77	\$ (1.17)	\$ (1.02)	\$ (11,660)	\$ (10,180)	\$ 3,828	\$ 4,124
July	\$ 0.68	\$ (1.26)	\$ (1.11)	\$ (12,560)	\$ (11,080)	\$ 2,928	\$ 3,224
August	\$ 0.74	\$ (1.20)	\$ (1.05)	\$ (11,960)	\$ (10,480)	\$ 2,560	\$ 2,930
September	\$ 0.66	\$ (1.28)	\$ (1.13)	\$ (12,760)	\$ (11,280)	\$ 1,760	\$ 2,130
				\$ (123,660)	\$ (92,580)	\$ 195,780	\$ 202,440
21 Mo Avg \$ 1.35				\$ (0.59)	\$ (0.44)	\$ 0.93	\$ 0.96

Italics = 25% month

Exhibit 9 Table 14

Comparison of Delivery Charges versus Producer Price Differential

Stearns County MN to Kansas City MO

January 2000 - September 2001

1,000,000 Pound Per Month Producer

Touch Base Requirement of 32,787 pounds

Assumptions	Melrose MN
Transport Volume	47,500
Rate Per Mile	\$ 1.90
Miles	517
Rate per CWT	\$ 2.07

		Column I	Column II	Column III
		Return After Daily Delivery Million Pound Producer Melrose per cwt	Return After Monthly Delivery Million Pound Producer Melrose total dollars	Monthly Return One Time Touch Base Million Pound Producer Melrose total dollars
FO 1032				
Monthly				
PPD				
January	\$ 1.18	\$ (0.89)	\$ (8,880)	\$ 11,122
February	\$ 1.46	\$ (0.61)	\$ (6,080)	\$ 14,600
March	\$ 1.37	\$ (0.70)	\$ (6,980)	\$ 13,700
April	\$ 1.43	\$ (0.64)	\$ (6,380)	\$ 14,300
May	\$ 1.59	\$ (0.48)	\$ (4,780)	\$ 15,900
June	\$ 1.70	\$ (0.37)	\$ (3,680)	\$ 17,000
July	\$ 1.29	\$ (0.78)	\$ (7,780)	\$ 12,900
August	\$ 1.48	\$ (0.59)	\$ (5,880)	\$ 14,800
September	\$ 1.21	\$ (0.86)	\$ (8,580)	\$ 12,100
October	\$ 1.38	\$ (0.69)	\$ (6,880)	\$ 13,800
November	\$ 2.28	\$ 0.21	\$ 2,120	\$ 22,800
December	\$ 2.01	\$ (0.06)	\$ (580)	\$ 20,100
January	\$ 1.86	\$ (0.21)	\$ (2,080)	\$ 18,600
February	\$ 1.55	\$ (0.52)	\$ (5,180)	\$ 15,500
March	\$ 1.32	\$ (0.75)	\$ (7,480)	\$ 13,200
April	\$ 1.36	\$ (0.71)	\$ (7,080)	\$ 13,600
May	\$ 0.97	\$ (1.10)	\$ (10,980)	\$ 9,700
June	\$ 0.77	\$ (1.30)	\$ (12,980)	\$ 7,700
July	\$ 0.68	\$ (1.39)	\$ (13,880)	\$ 6,800
August	\$ 0.74	\$ (1.33)	\$ (13,280)	\$ 7,400
September	\$ 0.66	\$ (1.41)	\$ (14,080)	\$ 6,600
21 Mo Avg	\$ 1.35		\$ (151,380) (0.72)	\$ 282,222 1.34

Exhibit 9 Table 15

Comparison of Delivery Charges versus Producer Price Differential
 Stearns County MN to Kansas City MO
 January 2000 - September 2001
 1,000,000 Pound Per Month Producer
 Touch Base Requirement of 32,787 pounds
 Delivery Requirement of 20% and 25%

Assumptions	Melrose MN
Transport Volume	47,500
Rate Per Mile	\$ 1.90
Miles	517
Rate per CWT	\$ 2.07

Column I			Column II		Column III	
FO 1032 Monthly PPD	Return After Daily Delivery Million Pound Producer Melrose MN per cwt		Return After Monthly Delivery Million Pound Producer Melrose MN total dollars		Monthly Return Proposed Delivery Requirement Million Pound Producer Melrose MN total dollars	
January	\$ 1.18	\$ (0.89)	\$	(8,880)	\$	7,664
February	\$ 1.46	\$ (0.61)	\$	(6,080)	\$	10,464
March	\$ 1.37	\$ (0.70)	\$	(6,980)	\$	9,564
April	\$ 1.43	\$ (0.64)	\$	(6,380)	\$	10,164
May	\$ 1.59	\$ (0.48)	\$	(4,780)	\$	11,764
June	\$ 1.70	\$ (0.37)	\$	(3,680)	\$	12,864
July	\$ 1.29	\$ (0.78)	\$	(7,780)	\$	8,764
August	\$ 1.48	\$ (0.59)	\$	(5,880)	\$	9,630
September	\$ 1.21	\$ (0.86)	\$	(8,580)	\$	6,930
October	\$ 1.38	\$ (0.69)	\$	(6,880)	\$	8,630
November	\$ 2.28	\$ 0.21	\$	2,120	\$	17,630
December	\$ 2.01	\$ (0.06)	\$	(580)	\$	15,964
January	\$ 1.86	\$ (0.21)	\$	(2,080)	\$	14,464
February	\$ 1.55	\$ (0.52)	\$	(5,180)	\$	11,364
March	\$ 1.32	\$ (0.75)	\$	(7,480)	\$	9,064
April	\$ 1.36	\$ (0.71)	\$	(7,080)	\$	9,464
May	\$ 0.97	\$ (1.10)	\$	(10,980)	\$	5,564
June	\$ 0.77	\$ (1.30)	\$	(12,980)	\$	3,564
July	\$ 0.68	\$ (1.39)	\$	(13,880)	\$	2,664
August	\$ 0.74	\$ (1.33)	\$	(13,280)	\$	2,230
September	\$ 0.66	\$ (1.41)	\$	(14,080)	\$	1,430
			\$	(151,380)	\$	189,840
21 Mo Avg	\$ 1.35		\$	(0.72)	\$	0.90

Italics = 25% month

Exhibit 9 Table 16
 Impact on the PPD of Distant Milk Pooled on the Central Order

	Total Pool Value	Pool Value Protein	Pool Value Butterfat	Pool Value Other Solids	Pool Value ESCC	Pool Value Adjusted	Estimated Location Adj Distant Milk	Pool Value Add Back Distant Location Adj	Initial Pool Volume	Milk Not Historically Associated	Adjusted Pool Volume	Proxy PPD After Association	Proxy PPD Before Association	Per Cwt Loss	Total Dollar Loss
	from pool computation worksheet								from MA exhibits			computed			
Mar-01	\$202,654,934	\$ 77,821,813	\$ 97,212,926	\$ 9,158,558	\$ 194,417	\$18,267,220	\$ (1,700,085)	\$ 19,967,305	1,543,265,879	732,621,044	810,644,835	\$ 1.29	\$ 2.46	\$1.17	\$ 9,478,903
Jun-01	\$247,706,523	\$ 100,861,897	\$ 124,445,448	\$ 12,656,987	\$ (17,362)	\$ 9,759,554	\$ (1,917,276)	\$ 11,676,830	1,572,085,292	785,146,802	786,938,490	\$ 0.74	\$ 1.48	\$0.74	\$ 5,831,761
Jul-01	\$251,083,812	\$ 106,917,515	\$ 122,526,396	\$ 13,668,803	\$ (415,417)	\$ 8,386,515	\$ (1,960,739)	\$ 10,347,255	1,584,877,010	802,744,528	782,132,482	\$ 0.65	\$ 1.32	\$0.67	\$ 5,240,913
Sep-01	\$238,382,223	\$ 93,152,715	\$ 125,701,685	\$ 12,175,395	\$ (160,462)	\$ 7,512,890	\$ (1,586,111)	\$ 9,099,001	1,407,789,955	569,877,770	837,912,185	\$ 0.65	\$ 1.09	\$0.44	\$ 3,683,304

- Assumptions:
- 1) The location adjustment value on "distant milk" is estimated in Table 17.
 - 2) Adjustments to the pool such as reserve changes and audit adjustments are not included but would be common to "both calculations".
 - 3) No attempt is made to reconcile any difference in component values between billings to handlers and payments to producers.
 - 4) No value for location adjustment for milk located within the marketing area. However the computation would be common to "both calculations"

Exhibit 9 Table 17
Computations for Impact Analysis

	Sep-01					Percentage	Order 32	Distant		Total	
	State Total	Production From Counties in the Marketing Area			Net		Base	Market	Location		
							Differential	Differential	Adjustment		Dollars
Arkansas	94,372					94,372	100%	\$ 2.00	\$ 2.70	\$ 0.70	\$ 661
California	72,095,544					72,095,544	100%	\$ 2.00	\$ 1.63	\$ (0.37)	\$ (269,133)
Idaho	757,920					757,920	100%	\$ 2.00	\$ 1.60	\$ (0.40)	\$ (3,032)
Minnesota	131,539,576	2,337,938	5,384,149	4,554,769	3,273,091	115,989,829	88%	\$ 2.00	\$ 1.70	\$ (0.30)	\$ (347,989)
New Mexico	15,003,775					15,003,775	100%	\$ 2.00	\$ 2.10	\$ 0.10	\$ 15,004
North Dakota	8,571,404					8,571,404	100%	\$ 2.00	\$ 1.65	\$ (0.35)	\$ (30,000)
Texas	2,022,877					2,022,877	100%	\$ 2.00	\$ 2.40	\$ 0.40	\$ 8,092
Wisconsin	420,308,511	10,137,750	55,862,128			354,308,833	84%	\$ 2.00	\$ 1.73	\$ (0.27)	\$ (956,633)
Wyoming	1,033,616					1,033,616	100%	\$ 2.00	\$ 1.70	\$ (0.30)	\$ (3,101)
						569,877,770					\$(1,586,111)

	Mar-01			
	State Total	Pounds	Rate	Dollars
Arkansas	114,033	114,033	\$ 0.70	\$ 798
California	12,054,466	12,054,466	\$ (0.37)	\$ (44,999)
Idaho	402,144	402,144	\$ (0.40)	\$ (1,609)
Minnesota	153,733,388	135,559,800	\$ (0.30)	\$ (408,679)
New Mexico	16,437,437	16,437,437	\$ 0.10	\$ 16,437
North Dakota	10,152,317	10,152,317	\$ (0.35)	\$ (35,533)
Texas	100,381	100,381	\$ 0.40	\$ 402
Wisconsin	538,663,917	454,079,018	\$ (0.27)	\$ (1,226,013)
Wyoming	962,961	962,961	\$ (0.30)	\$ (2,889)
	732,621,044			\$ (1,700,085)

	Jun-01			
	State Total	Pounds	Rate	Dollars
Arkansas	-	-	\$ 0.70	\$ -
California	56,162,573	56,162,573	\$ (0.37)	\$ (209,655)
Idaho	215,740	215,740	\$ (0.40)	\$ (863)
Minnesota	175,233,223	154,518,033	\$ (0.30)	\$ (463,554)
New Mexico	6,782,805	6,782,805	\$ 0.10	\$ 6,783
North Dakota	10,003,042	10,003,042	\$ (0.35)	\$ (35,011)
Texas	1,193,395	1,193,395	\$ 0.40	\$ 4,774
Wisconsin	534,436,477	450,515,402	\$ (0.27)	\$ (1,216,392)
Wyoming	1,119,547	1,119,547	\$ (0.30)	\$ (3,359)
	785,146,802			\$ (1,917,276)

	Jul-01			
	State Total	Pounds	Rate	Dollars
Arkansas	4,969	4,969	\$ 0.70	\$ 35
California	80,243,351	80,243,351	\$ (0.37)	\$ (299,548)
Idaho	402,144	402,144	\$ (0.40)	\$ (1,609)
Minnesota	173,159,051	152,889,059	\$ (0.30)	\$ (458,067)
New Mexico	13,839,290	12,203,279	\$ 0.10	\$ 12,203
North Dakota	9,601,067	9,601,067	\$ (0.35)	\$ (33,604)
Texas	2,661,970	2,661,970	\$ 0.40	\$ 10,648
Wisconsin	521,705,072	439,783,174	\$ (0.27)	\$ (1,187,415)
Wyoming	1,127,614	1,127,614	\$ (0.30)	\$ (3,383)
	802,744,528			\$ (1,960,739)

Exhibit 9 Table 18
Example of How the Pyramid Qualification works

In the most extreme case:

Provision 7 (c) calls for at least 25% of the milk associated with a supply plant to be transferred or diverted to a distributing plant.

THUS

1,000,000	is associated with the distributing plant in the month
25%	divided by the delivery standard means that
4,000,000	can be qualified/pooled at the manufacturing plant

If the plant operator is a 9(c) handler as well as a plant operator:

Provision 13 (d) (2) allows for a handler to divert up to 75% of his deliveries for the month, or the delivery standard is again 25%.

4,000,000	was delivered to the supply plant of the 9(c) handler
25%	divided by the delivery standard means that
16,000,000	can be qualified/pooled by the 9(c) handler / plant operator

In essence 1,000,000 qualifies 4,000,000 and the 4,000,000 qualifies 12,000,000 more for a total of 16,000,000. The 12,000,000 pound diversion can be to the "split plant" side of the same manufacturing plant.